



Sloss Real Estate Company

Sloss Real Estate Announces Harbert Realty Services as Leasing Manager

Strategic appointment aims to support Sloss' revitalization and development vision

BIRMINGHAM, Ala. – Sept. 6, 2017 – [Sloss Real Estate](#) is proud to announce Birmingham-based Harbert Realty Services, one of the Southeast's largest privately-held commercial real estate firms, as one of the company's new leasing managers.

Harbert will be responsible for handling leasing for Sloss properties at Pepper Place, the Lakeview Entertainment District and retail, office and showroom spaces at Sloss Docks.

The mutually-beneficial relationship will allow each company to expand its Birmingham footprint, with Harbert tasked to fill key spaces with noteworthy tenants.

"This decision is evidence of our commitment to Birmingham and our mission of connecting the city's unique districts," noted Sloss Real Estate Chief Operating Officer Tom Walker. "As a well-established commercial real estate company with a proven track record, Harbert is the ideal partner to manage our leasing, ultimately allowing us to focus on the development of new assets and best serving those currently in our portfolio."

This announcement comes on the heels of appointing Tom Walker as chief operating officer of Sloss Real Estate in an effort to reposition the family-owned real estate company for growth. With Harbert managing filling key spaces with exciting new tenants, Sloss will focus its resources on deploying the company's long-term vision of connecting Birmingham neighborhoods through continued commercial revitalization and development.

Harbert's leasing efforts will be led by Casey Howard and Charlie Norton. "Working with Sloss Real Estate will bring increased opportunity and reach to our company as we continue to lease and manage properties in Birmingham and across the Southeast," said Leasing and Brokerage Associate Charlie Norton. "There are natural synergies between our companies which make this relationship incredibly beneficial to both of our long-term goals and we are thrilled to manage leasing at some of Birmingham's most iconic properties in Pepper Place and the Lakeview Entertainment District."

With a full range of commercial real estate services including brokerage, development, management and accounting, Harbert brings a mix of experience, resources and reach and will be responsible for finding and retaining quality tenants to fill Sloss' growing properties. Earlier this year, two commercial real estate deals brokered by Harbert were named as the *Birmingham Business Journal's* [Top Commercial Real Estate Deals of the Year](#). These included Regions Harbert Plaza and the Historic Federal Reserve rehabilitation project, in which Harbert spearheaded bringing in key tenants to the historic office space.

For more information about Sloss Real Estate's developments, properties, history and leadership, please visit www.slossrealestate.com. To learn more about Harbert Realty Services' properties, services and team members, please visit www.harbertrealty.com.

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About Sloss Real Estate: Since 1920, Sloss Real Estate has helped shape Birmingham's skyline. Sloss Real Estate is a family-owned company that believes Birmingham serves as a touchstone for the entire metropolitan area, and works tirelessly to revitalize and enhance the city's unique commercial districts. Sloss Real Estate oversees property management, property development and urban planning across Birmingham, which have resulted in national recognition for design, construction, landscape and preservation. For more information, please visit www.slossrealestate.com.

About Harbert Realty Services: Founded in 1983, Harbert Realty Services, LLC (HRS), is a privately held commercial real estate organization with a clear mission: Create value for our clients and investor partners. HRS is headquartered in Birmingham, Alabama and retains a team of more than 60 real estate professionals that are experts in the office, retail, medical and multi-family sectors. HRS has built its footprint throughout the southeastern United States with offices in Atlanta, Orlando and Jacksonville Florida. HRS is focused on delivering best-in-class real estate expertise in Brokerage, Leasing, Project/Construction Management, Property/Asset Management, Tenant Representation, Development and Investment Services. Separately, HRS owns ROCK Apartment Advisors (the multifamily investment sales leader in the mid-South) and Harbert Lease Solutions (a global lease administration and real estate accounting service provider). As a majority owned subsidiary of Harbert Management Corporation www.harbert.net, HRS' mix of experience, resources and reach provides our clients a comprehensive array of professional real estate services. Value Creation Begins, *Here*. Learn more about HRS at www.harbertrealty.com.